

CSOA provides the contracting industry with a full range of professional services including consulting, training, advisory, collaborative, mentoring, reviewing and analyzing. Our staff of experts average over 28 years of experience in their individual specialty fields of Contractor Operations and Information Technology Services.

CSOA

- Consulting
- Training and Educating
- Mentoring/Counseling
- Contractor Operations
- Teaming
- I.T. Systems/Programming

Our team helps you determine your goals, develop a plan and implement a successful program to empower your employees to be the best they can be.

CSOA

Contractor Services of America
P.O. Box 6036
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It's all about
Building Better
Companies

Building Better Companies

Contractor Services of America
P.O. Box 6036
Palm Harbor, Florida 34684

CSOA

Contractor Services of America

We Help Companies
Increase Their Bottom Line
Through Consulting, Training,
Mentoring, Collaborating,
Analyzing, Advising and
Teamwork



www.contractor-soa.com

Most managers today have been brought up through their respective company with very little training; these employees call this "trained by osmosis." We remove the "osmosis" in your training and provide real workplace skills, resulting in better employee performance. CSOA's focus is to provide training for the entire team.

That's what we do!

CSOA Fields Of Expertise

- Contractor Operations
- Work In Progress (WIP)
- Percent Complete Accounting
- Information Technology
- Management Software
- Estimating Software

CSOA Team

- Performs Monthly Company and Project Evaluations
- Educates, Trains and Coaches
- Mentors and Collaborates
- Analyzes and Evaluates
- Reviews and Advises

CSOA Will Help With

- Proper Documentation
- Company Procedures
- Instilling Management Skills
- Negotiating Skills
- People Skills
- And Much More

Visit us at
www.contractor-soa.com

Drop us a line and tell us
how we can help you at
csoa@contractor-soa.com

While our services are offered on a hourly and/or project basis, most of our clients use our Gold Certified Step Program:

Gold Certified Step Program

This program was developed for our customer's benefit. For a monthly fee, you earn one-on-one personal days for use in many different ways. Along with the days, you have access to our staff by phone and e-mail when needed. The three basic benefits to this program are:

Payments are spread out on a monthly basis so as not to have a major impact on any single month's cash.

It will encourage our customer's to train, ask for advice and allow management mentoring instead of neglecting these very important items affecting your business.

Most importantly, your company will earn a level of CSOA certification. Your customers will be made aware of your commitment to training and excellence in managing by proudly displaying your CSOA Gold certification level on your web site, brochures and letter head. Each of these certifications will be verifiable and certified via e-mail unless complete confidentiality has been selected.

For details on this program please visit our website at www.contractor-soa.com and select the Charges/Gold Step Program tab



Contractor Services of America

Realizing Your Dreams

Author Mitch Axelrod wrote:

"Imagine if all employees utilized all their strengths and could know and understand the roadblocks that hold them back? Playing at the "top of their game" they would make better decisions for the company, help reduce expenses and contribute to higher profits.

By learning how to unlock the hidden potential of your employees and executives you can create multiple leverage points for your business that your competition can not duplicate because it's unique to you. Your employee mix is yours and yours alone. You owe it to your company to get the best from your employee's; their minds, their strengths and their keen abilities."

That's our Goal at CSOA

- A company with less issues and more profit.
- Unlocking your employees abilities through training, collaboration, mentoring, and assistance service.



Confidential Procedures: Whether we are hired to review your most confidential financial reports, projects or personnel, we can be trusted to provide complete confidentiality which our clients demand. Even if you are part of our Certified Gold Step Program, you may choose to select our complete confidentiality service in which CSOA will not share your company's name nor will it show up on our client list. We expect to be hired by your firm because of our ability to serve you and your team, not by the company we keep.